









The Future of PGM's

Presented at the Nedbank Hydrogen and Fuel Cell Roundtable November 6, 2024

Presented by Matt Watson, Precious Metals Commodity Management LLC









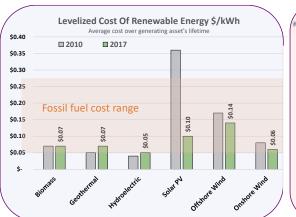
The Clean Energy Transition Roadmap Roadmap is not attached to mineral requirements



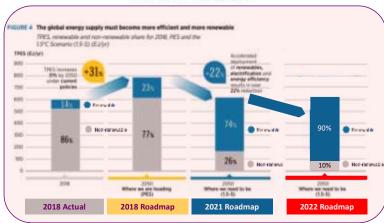


Clean Energy Transition - Macro Level

- Macro Trend #1: Renewables getting cheaper
 - IRENA Moved Renewable 2050 goal posts profoundly
- Macro-Trend #2: The Electrification of Everything
- The Big Disconnect: Critical Mineral Mining Demands and Mining Development Timelines
 - Periodic Tables greatest strain is forecast on Copper, Silver, Uranium, Hf Zr, REEs (responsible REE mining ramp, REE's not a Known Reserves problem) and LiB metals.
 - Today's big critical mineral expansion plan is an inflationary plan.
- Critical Minerals: PGM's are now deemed critical, but not silver.
- Global Emissions Control Failure In Progress:
 - Global emissions will continue to climb. Period.
 - Western countries bending their emissions curve, but so what.
 - Emissions are following Asian GDP growth in route to a 10.1 billion global population.
 - Asia emissions and coal consumption are key.



Levelized Cost of Energy (LCE) calculations do not account for intermittent renewables. Actual costs proving higher in regions with higher variable renewable penetration rates.



Source: IRENA https://www.irena.org/

and World Energy Transitions Outlook: 1.5OC Pathway (irena.org)

and World Energy Transitions Outlook 1-5C Pathway 2022 edition (irena.org)

Supply Chain Disconnect End Consumer Demand Vs. Mine Supply



Regulators and manufacturers are way ahead of mining and the front end of the supply chain.

Mining Investment Market Shift:

- In the past 3y years, we have seen Tesla, VW, Ford, GM and others shifting investment into mining & mineral (intermediate) processing.
- Trend is towards Vertical Integration moving towards buying your own mines, but how much capital do they have vs. need? Not enough!



Critical Metals: Base Case Vs. High Case Long-Term Demand



EV/Powertrain Mix



Energy Storage LiB



Solar PV



Wind



Fuel Cell Vehicles



Clean H₂ / Electrolyzers



Ammonia



Nuclear

Base Case Demand

Base Case Powertrain Mix

Achievable with focused investment

50% of IRENA Goal (2.2TW)

100% of IRENA Roadmap Goal (14TW)

Updated from 7 TW to 14 TW

50% of IRENA Roadmap Goal (4TW)

9M/year (5.5% of 2050 mix)

50% of H₂ Council Goal (300 GW) (75 GW PEM)

2x Today's Market by 2050

~1,850 add'l reactors by 2050 (\$14T)

(25% baseline of a 3x larger grid)

High Case Demand

Zero Emission Vehicle Mandates

Likely not achievable with ESG timelines

100% of IRENA Goal (4.4TW)

100% of IRENA Roadmap Goal (28TW)

Updated from 14 TW to 28 TW

100% of IRENA Roadmap Goal (8.1TW)

18M/year (11% of 2050 mix)

100% of H₂ Council Goal (600 GW) (150 GW PEM)

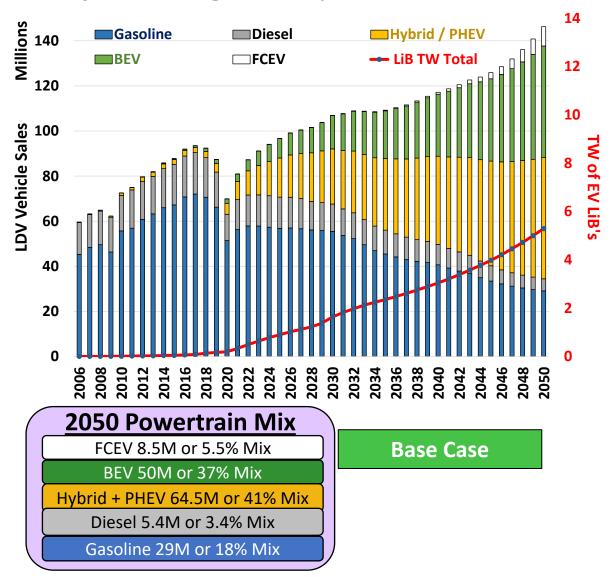
6X Today's Market by 2050

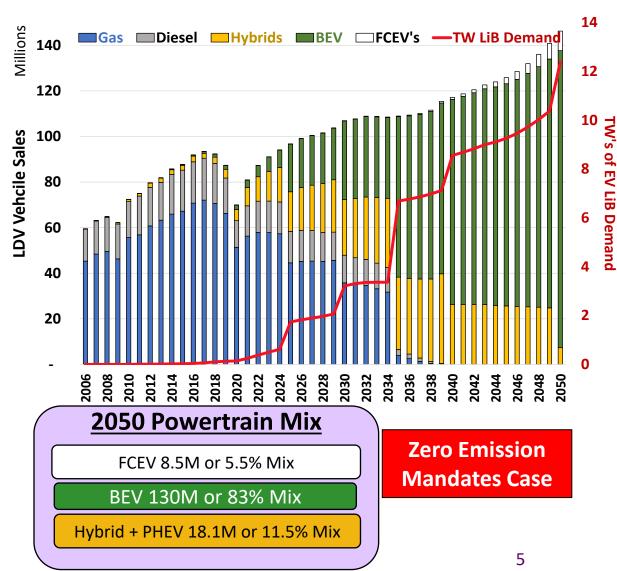
~2,650 reactors by 2050 (\$22T)

(25% baseline of a 4x larger grid)



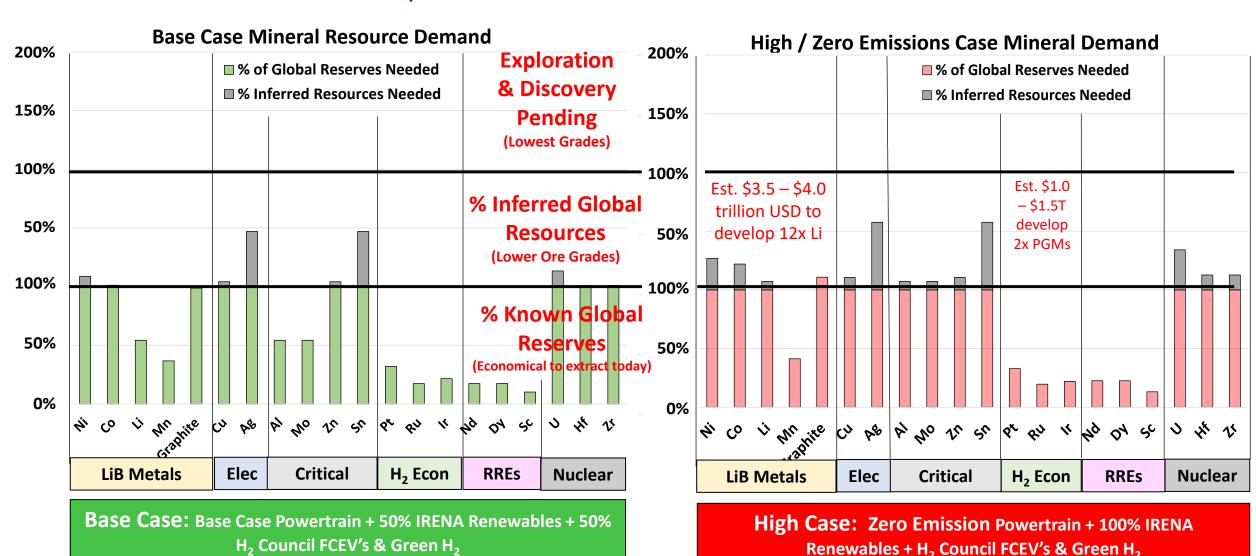
Projected Light Duty Vehicle Powertrain Mix







Critical Mineral Resource Requirements 2021 thru 2050 - Extended



Macro Level Trends

Mining Versus the Environment is a Challenge









This is why a market analyst with a 30-year view is needed, because mining timelines have grown so long.

Exploitation of mineral resources gives rise to a variety of environmental and social implications that must be carefully managed to ensure reliable supplies

Governance

Health and

Human rights

HOW MANY MINES

DO WE NEED?

Social

Selected environmental and social challenges related to energy transition minerals

| Areas of risks | | Description | | |
|----------------|---------------------|---|--|--|
| | Climate change | With higher greenhouse gas emission intensities than bulk metals, production of energy transition of can be a significant source of emissions as demand rises Changing patterns of demand and types of resource targeted for development pose upward pressure. | | |
| | Land use | Mining brings major changes in land cover that can have adverse impacts on biodiversity Changes in land use can result in the displacement of communities and the loss of habitats that are home to endangered species | | |
| Environment | Water management | Mining and mineral processing require large volumes of water for their operations and pose contamination risks through acid mine drainage, wastewater discharge and the disposal of tailings Water scarcity is a major barrier to the development of mineral resources: around half of global lithium and copper production are concentrated in areas of high water stress | | |
| | Waste | Declining ore quality can lead to a major increase in mining waste (e.g. tailings, waste rocks); tailings dam failure can cause large-scale environmental disasters (e.g. Brumadinho dam collapse in Brazil) Mining and mineral processing generate hazardous waste (e.g. heavy metals, radioactive material) | | |
| | | | | |

Copper





Energy Agency

Note: Lead time averages are based on the top 35 mining projects that came online between 2010 and 2019. Sources: IEA analysis based on S&P Global (2020); S&P Global (2019); Fraser et al. (2021); Heijlen et al. (2021).

Exploration takes the most time in bringing new mines into operation, while construction and ramping up production to full capacity typically take almost a decade.

Energy Technology Perspectives 2023 (windows.net)

10 Years IEA, CC BY 4.0.



ICE & Auto PGM Market ICE LDV sales slump post COVID





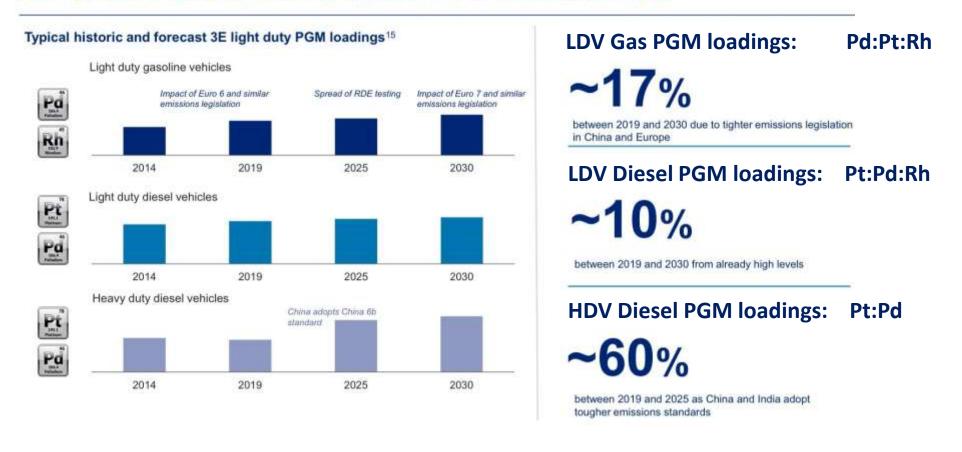
WLPT/RDE & Tighter Emission Standards Loading Impact



Also: Hybrid & PHEV loadings are +5% to +10%

Loadings higher than ICE. Frequent cold starts create emissions transients requiring PGM's to countermeasure to meet WLPT/RDE test requirements.

AUTO PGM DEMAND SUPPORTED BY HIGHER LOADINGS



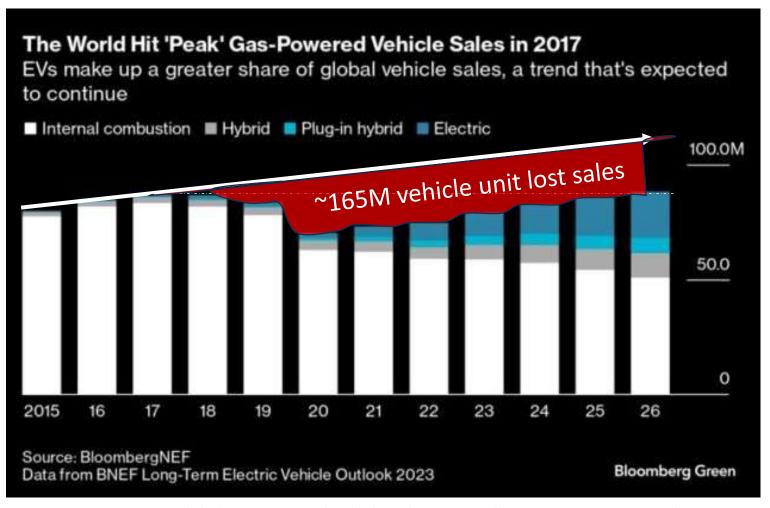


LDV Vehicles Sales: Bloomberg's View

Post Pandemic LDV vehicle sales volumes (all powertrains) ... collapse >20%.

2026: Hope to once again match those 2017 sales again by 2026. Decade long slump

Losing 2-years worth of auto demand in the course of 1 decade.



2023 Global Gas-Powered Vehicle Sales Have Fallen 23% Since 2017 Peak



Auto Catalyst PGM's – Market Price Trend & Outlook

Platinum Prices for the Last 5 Years



Palladium Prices for the Last 5 Years



Rhodium Prices for the Last 5 Years



Outlook

↑ Hydrogen Economy Demand ensures higher pricing long-term

- FCEV Pt Loading far greater than AutoCatalyst today.
- Diverse Pt demand Chemical, Electrical, ElectroChem, Petrol, Glass Production, Medical, Auto, Advanced Pharma, etc.
- ICE Auto Catalyst Pt→Pd design swap nearing completion. Almost time to back to Pd for cost.

Weak Auto Demand and growing surplus from expanding AutoCat recycle supply & Pd rich PGM mining

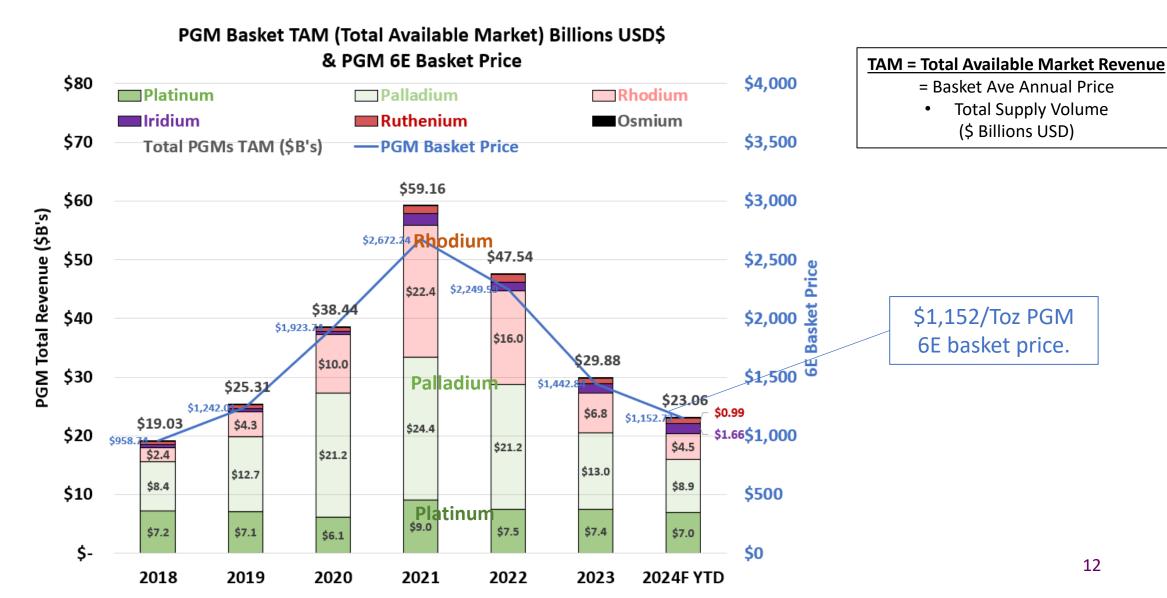
- Short-term: Post COVID car sales slump never fully recovered. Increased ICE sales would push short-term pricing higher.
- Long-term: Post 2030 significant surplus accumulation will drive price way down.
 Alternative Pd demands needed.

Weak Auto Demand and growing surplus from expanding AutoCat recycle supply

- Short-term: Post COVID car sales slump never fully recovered. Increased ICE sales would push shortterm pricing higher.
- Long-term: Post 2030 significant surplus accumulation will drive price down. More diverse Rh demand when Rh < \$1,000

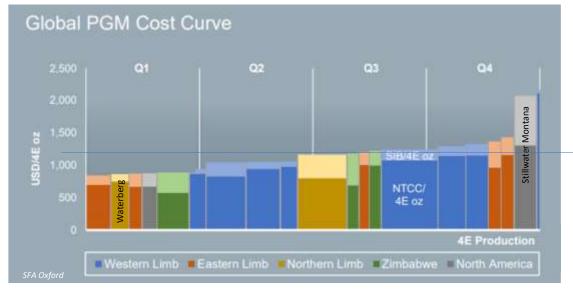


The Dramatic Rise and Fall in Palladium and Rhodium Basket Prices





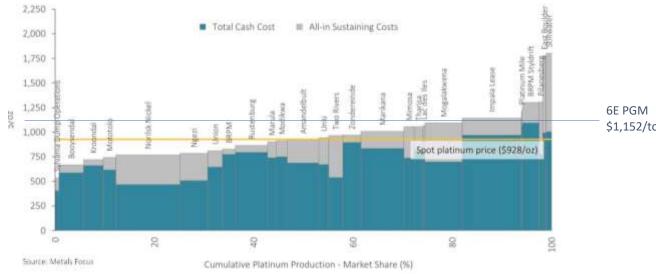
The PGM Mining Industry: is slowly removing highest cost mines 45% to 50% PGM Mines Underwater in AISC



\$1,152/toz

6E PGM

Primary supply: cost curve





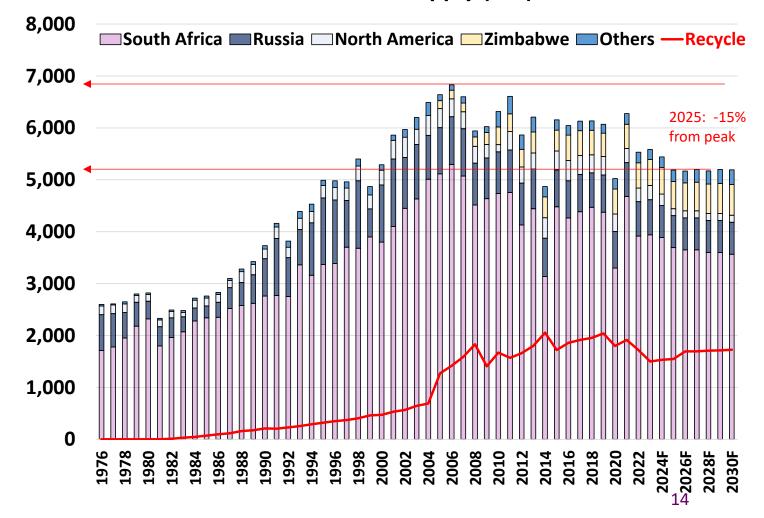
Sibanye-Stillwater Montana Cutting Mine Production 50%

PGM Industry wide expect -8% mine supply in 2025



Two unidentified miners hand drill for ore at a Sibanye Stillwater Montana mine.

Platinum Mined Supply (koz)





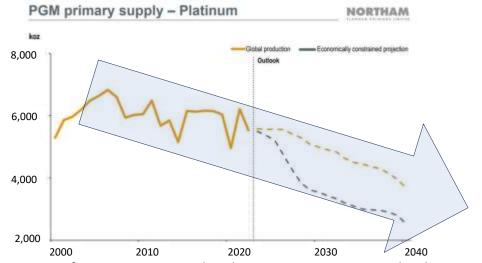
The Palladium & Rhodium Challenge The PGM basket increasingly out of balance





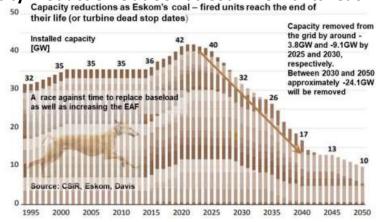


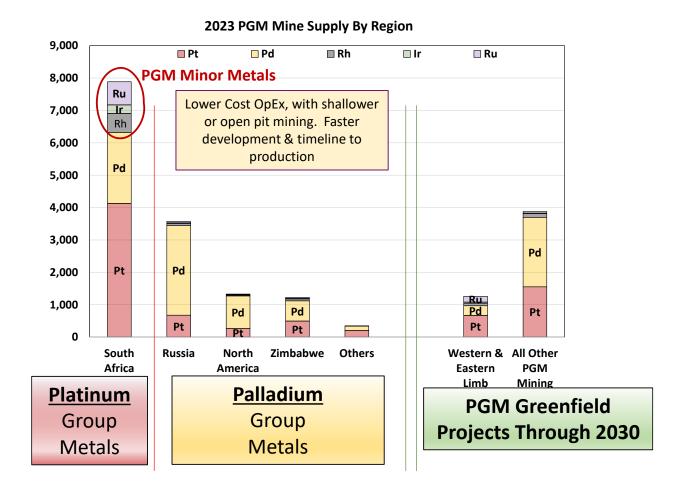
What PGM's Are We Mining? Platinum Group Metals - Versus - Palladium Group Metals



Dramatic S. African PGM Mine supply reductions coming our way, right when we need maximum H_2 Economy Support from Platinum + Iridium + Ruthenium.

Electricity Production Outlook as Coal Fire Plants reach EOL

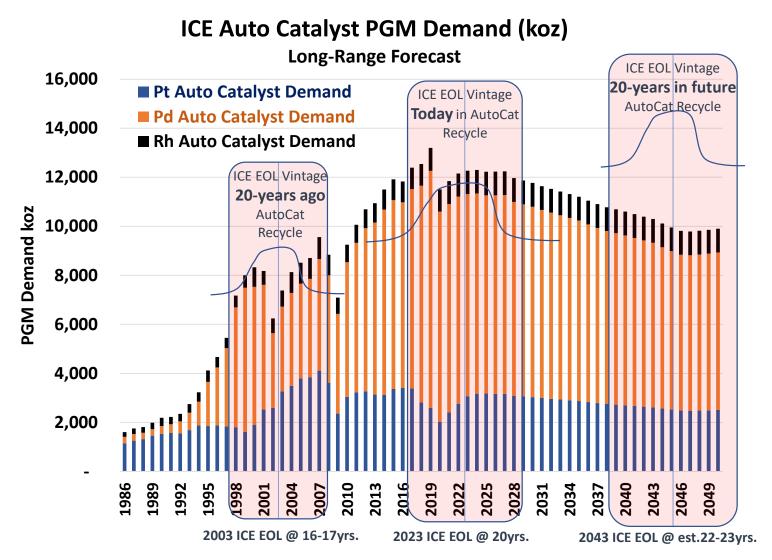








2023: -35% Auto Catalyst Recycle Market: Are We Witnessing A Shifting ICE Age? Yes



Message: Greater volume and higher mix of Pd coming back from 1.44 billion ICE on the road yet to go to scrap.

Updated Model

- 1. Slower return rate
- 2. Macroeconomic slowdown

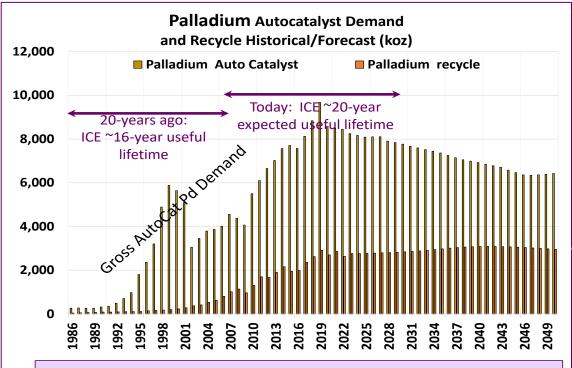


Increasing Pd AutoCat Recycle Adds To Future Pd Oversupply

□ Palladium pushing from structural deficit to structural surplus without new demand source(s).

Palladium Auto Catalyst Gross Demand vs Pd Recycle





Platinum and diesel DPF recovery rates are declining due difficult to process substrate materials. ICE Scrap Age now 20 years in the US

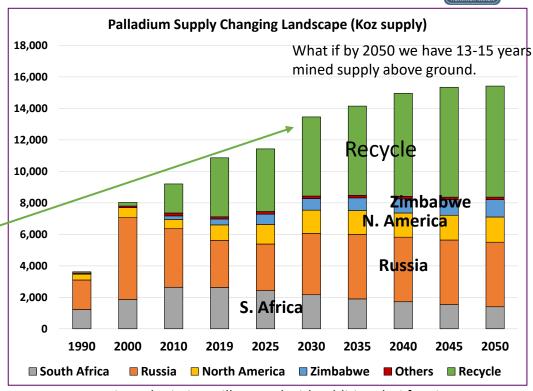
Massive ICE Palladium Recycle Growth

- 1.44 billion gasoline and diesel LDV on the road today.
- ~3g ave. Pd recovery per vehicle
- 125 Moz AutoCat Pd Recycle by 2050

Base Case

Palladium Long-Term Supply Outlook





- Russian Pd miming will expand with additional Ni for LiBs
- Long-Term S. Africa PGM mining declines
- Zimbabwe PGM mining expansion
- N. America Pd byproduct mining should increase





WATERBERG PGM

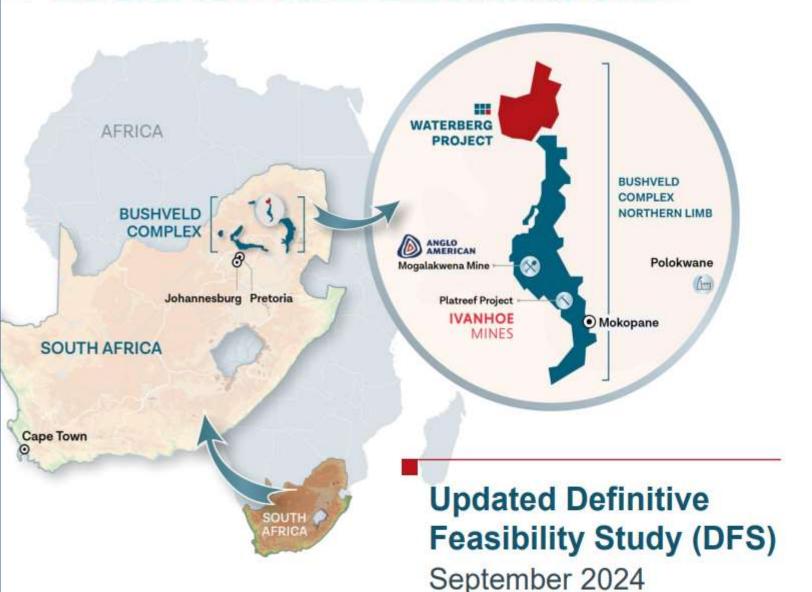
Large-scale, low-cost PGM mine development in South Africa

CORPORATE PRESENTATION

SEPTEMBER 2024

LOCATION AND BACKGROUND





Located on the North Limb of the Bushveld Complex; home to 70% of global platinum production in 2023

Discovered in 2011
with US\$89M invested to
date in exploration and
feasibility engineering

Evaluating smelter offtake and funding options for project development

WHY WATERBERG.



Measured and Indicated Resource 33.76M ounces

Palladium, Platinum, Gold and Rhodium (4E)

THICK

Amenable to bulk mechanized mining – safe with higher skilled work force

SHALLOW

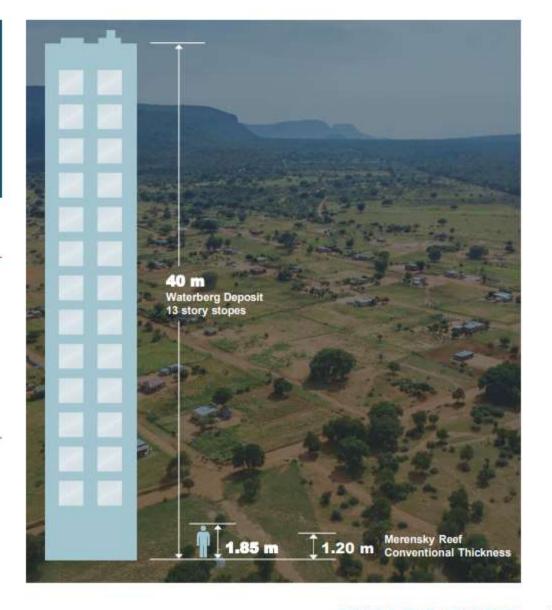
Deposit starts 140m from surface – allows for potential multi decline ramp access – lower capital costs compared to deep vertical shafts

UNIQUE

Full suite of PGMs including strong gold, nickel and copper credits.

DESIRABLE

Low chrome concentrate with high-sulphide content amenable to existing smelters



WATERBERG PGM PROJECT

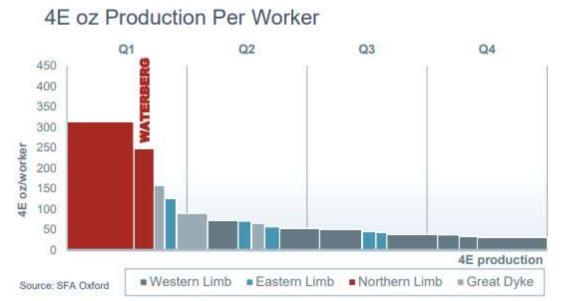
WATERBERG Advantage: Thickness, Depth, Productivity and Cost

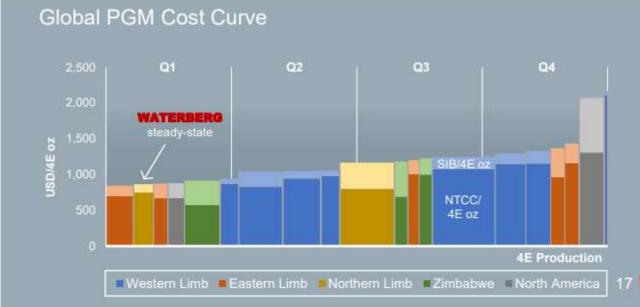
















The Palladium Challenge: What Do We Do About Palladium?

PGM Industry Needs Palladium Market Stability

Technology: Too Few New Patents Using Palladium

- Norilsk studies all Nickel and Palladium based new Patents. They are worried limited new Pd technical developments and new patents.
- Started the (\$350k prize pool) Pd Challenge contest with the IPMI, but due to the Ukraine conflict, had to be put on hold.
- Now Nornickel is taking up new initiatives with Russian academia to develop H₂ Economy related Pd demand.

Palladium Applications for Clean Energy

- 80+% of Palladium demand in past few decades was in ICE Auto Catalyst.
- Long Term AutoCat Recycle requires near doubling of allocated PGM Smelting capacity.
 - Will this high CAPEX be underpinned if Pd market price collapses?
- Palladium plays minor role in H₂ Economy with limited loadings in LOHC and H₂ Permeable Pd Foils/Films
- Increasing mined Palladium to PGMs ratio, especially with future Russian mining expansion, will favor Pd.
- Direct methanol fuel cells beginning commercialization. DMFC's use Palladium

Lion Battery Project – Testing using Pd and Pt cathode layers in next generation LiS and LiO₂ LiB R&D

- Testing 6-12 grams of Pd per LiB into next generation Lithium Sulfer battery designs continues
- If successful would resolve any Palladium market surplus very quickly.
- Lion Project is 51/49% JV with PGM Ltd. & Anglo American
- Fantastic progress in R&D in next generation Li-Sulphur LiB design work 750 cycles using reasonable amount of Pd/Pt on LiB
 as Cathode layers.
- Commercialization in scale still years away.
- As we approach a structural surplus in the Palladium market what else can we do?









Palladium Center commercially focused R&D, main streams are:

Internal development of palladium high-margin products

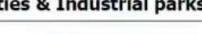
Joint R&D with leading experts

Commercialization and 03 business development



Our partner network include:

Universities & Industrial parks



















Moscow state university

Institute of Catalysis university

Tomsk polytechnic

Tongii Uniersity

Shanghai Advanced Research Institute University

Wuhan Technological

End users & manufacturers







Natura NLMK Inenergy siberica group group















Nowogen

Hydrogine Technology

Associations & funds



China Precious Metals Industry Committee



Seguoia capital china

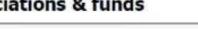


X-node





China Hydrogen Alliance







In hydrogen industry we develop new palladium based products across the whole production chain and have ready-to-use ones





Power-to-gas technologies

H2 purification / extracting from gas Storage and transportation technologies

Gas-to-power technologies

















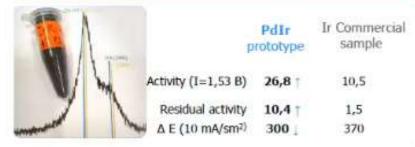






Bar

Pd-catalyst for electolyzer



Membrane

Membrane for hydrogen purification

| . 1 | 1 | Pd-V(Pd) Prototype | Pd-V Commercial sample |
|-----|------------------------------------|-----------------------|------------------------|
| | Flow capacity, MI/(min*cm2) | 15 (T=360°C)† | 3,36 (T=300 °C) |
| 1 | Hydrogen purity, % | 99,99999 † | 99,5 - 99,99999 |
| | Operation temperature, °C | 340-400 | 300-600 |
| | Pressure ratio, | 5-11 | 14 |

Fuel cell Pd-catalyst



| Pr | | Pt Commercial sample |
|---|-------|-------------------------|
| Activity | 419 | 196 |
| Residual activity | 250 † | 97 |
| 110000000000000000000000000000000000000 | | |

† | - better than a commercial sample







1 - better than a commercial sample

1 - better than a commercial sample

Fundamental R&D: research in B2C, fast growing B2B and regulated markets to open new 50t+ mega applications for palladium





B2C mega-markets



Markets under regulation (current or potential)



Fast growing B2B markets

Examples

- Food packaging: recombination of hydrogen for oxygen residues removal
- Electronics and household devices
 electro-luminescence
- Household chemicals:

Color characteristics

Carbon and methane capture

catalytic activity of CO₂/methane conversion to organic product

 Petroleum and plastic products utilization

catalytic activities to destruction reaction

Water disinfection

catalytic activity to conversion of chloride ions into a decontaminating agent

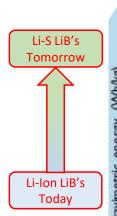
- Batteries technology: preventing the dendrites formation
- Superconductors:

 electrical conductivity at room
 temperature
- Computing infrastructure magnetic susceptibility for memory devices

Lion Battery Project

The use of PGMs on Next Gen Li-Sulphur Batteries



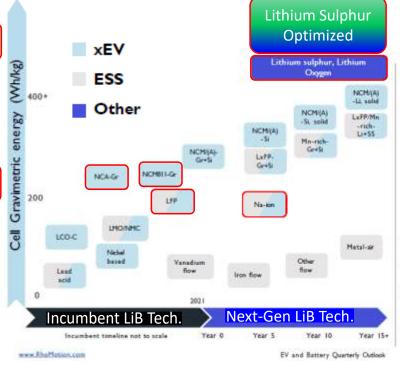


Lion Battery research efforts are focused on developing beyond lithium-ion chemistries and enhancing existing lithium metal anode batteries.

- ☐ Switch from intercalation chemistry to reaction chemistry opens the door for a group of materials new to the battery field - PGMs as catalysts to charge and discharge reactions.
- ☐ PGMs can allow faster (higher C-rate), more reproducible (more cycles), and higher efficiency of operation in the batteries (higher Coulombic efficiency).
- ☐ PGMs can be used in custom designed electrolytes for use in many types of batteries
- ☐ Five patents have been granted with additional patents pending based on work to date. More patents recently added.

Technology spotlight: Lithium Sulphur







All require high gravimetric energy (>300-400 Wh/kg), and longer cycle life (>1000 cycles).

Can compromise on volumetric energy, which is lower for Li-S compared to Li-ion (350 Wh/L for Li-S versus 700 Wh/L for Li-ion).

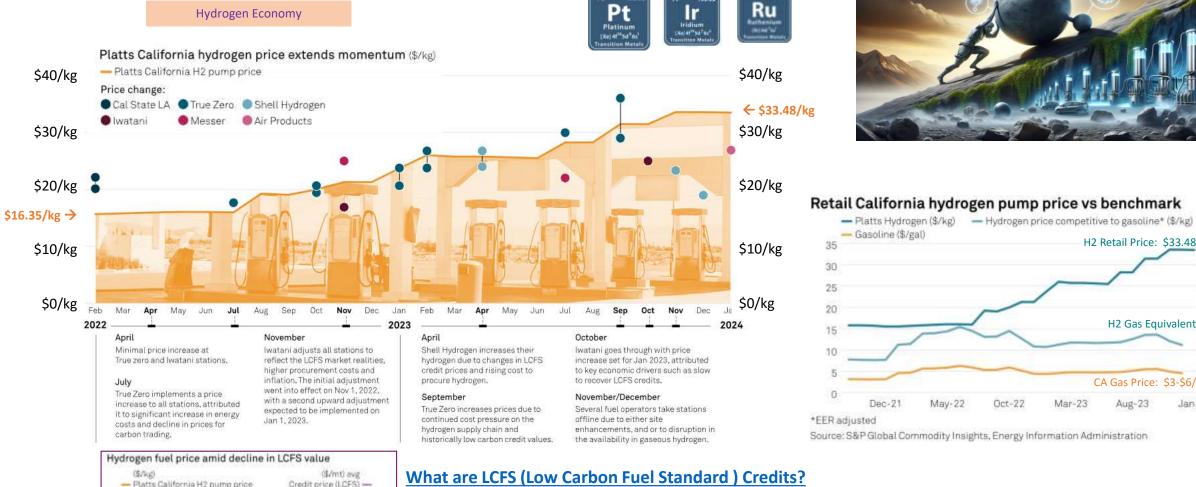
10.1003 was 202000494



The Hydrogen Economy Is an uphill push



Hydrogen Economy Explosive Costs & Deteriorating PGM (Pt Ir Ru) Supply Outlook are the Concerns



What are LCFS (Low Carbon Fuel Standard) Credits?

Carbon Tax Credits

200

04-23

HFCV: Hydrogen Fuel Cell Vehicles LCFS: Low Carbon Fuel Standard

In the LCFS market, low CI fuel producers can register to produce LCFS credits for the amount of fuel dispensed. High CI fuel producers or distributors then purchase those credits to offset the amount of high CI fuel dispensed in their portfolio. The price paid for LCFS credits varies with supply and demand, the amount of low CI fuels generating credits vs. the amount of high CI fuels consuming those credits.



H2 Retail Price: \$33.48/kg

H2 Gas Equivalent Cost

CA Gas Price: \$3-\$6/gallon

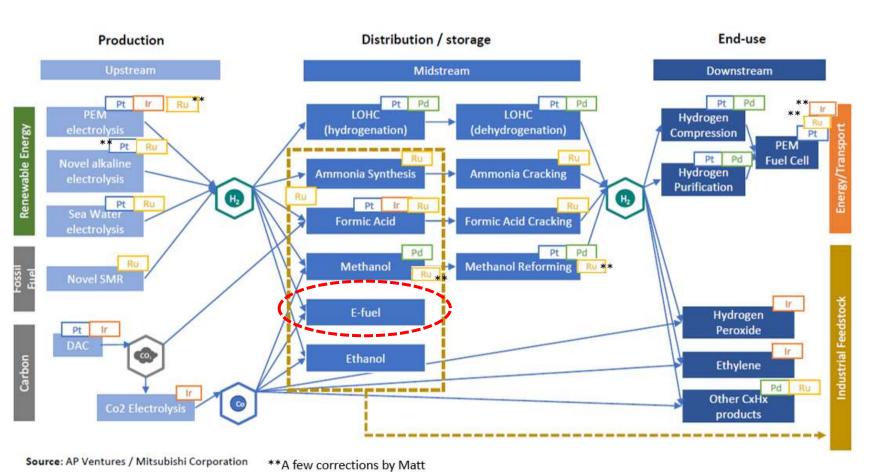








PGMs and Hydrogen are Synonymous: Making, storing / distributing and using hydrogen requires PGMs



H₂ Economy

- Platinum demand highest in transportation PEM fuel cells.
- **Iridium** demand highest in green H₂ PEM electrolyzers.
- **Ruthenium** used more broadly in transportation PEM fuel cells 94:6 Pt:Ru ratio.
- Ammonia synthesis and ammonia cracking both require Ruthenium.
- Palladium and Rhodium use in H₂ economy is minimal weight.
 - Pd used in Direct Methanol Fuel Cells
 - Pd used in methanol production and methanol cracking.
 - Pd used in H₂ purification



Ru Rh Pd Ag Same Process Au Process Pr

H₂ Economy PGM's - Market Price Trend & Outlook

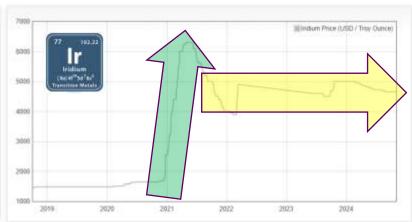
Platinum Prices for the Last 5 Years







Platinum - Friday pm ↑ \$907/toz



Iridium EIB Friday \$4,950/toz



BASF EIB US Friday Ask: Ruthenium ->

\$465/toz

Outlook

↑ Hydrogen Economy Demand ensures higher pricing long-term.

- FCEV Pt loadings far (30x) greater than AutoCatalyst today.
- Variable Renewables will make H₂ energy storage essential, ensuring Pt demand.
- Diverse Pt demand Chemical, Electrical, ElectroChem, Petrol, Glass Production, Medical, etc.

Growing and diverse Ir demand, limited design alternatives, plus new H₂ PEM electrolyzer demand for Green Hydrogen.

- Short-term: Watch 2023 S. Afrian PGM mining supply disruptions from record Eskom power-grid load shedding.
- Long-term: Urgent need for PEM
 Electrolyzer Ir design thrifting in progress.

- ↑ Growing diverse Ru demand. Exception is 40% HDD market decline. Pt/Ru HDD FCEV's now commonplace. Ru as alternative to Ir in H₂ electrolyzers.
- Short-term: HDD and electronics market weakness in PVD targets.
- Long-term: Growing use in transportation PEM fuel cells and smart glass. Also growing use of Ir/Ru alloys for Green H₂ electrolyzers. Potential use in future plastics recycling.

Hydrogen Economy

Accelerating Clean Hydrogen Plan

Dec'23 2030 plan is now for 238GW (Final 2050 target 600-900 GW)

December 2023 Projections







H₂ Council 2050 Goal:

660 - 900 Mtpa of Clean H₂

Base Case: 1,031 GW @ 660Mt H₂ w/25% PEM

to

High Case: 1,687 GW @ 900Mt H2 w/30% PEM

- Financially committed projects still < 10% of plan
- Low-carbon Blue H₂ 90% projects in N. America.
- ~75% installed electrolyzers alkaline
- ~25% PEM electrolyzer capacity installed (mostly EU)

1,011 projects with full or partial commissioning (COD) by 203

+407 projects without specific or COD post-2030 (no

Hydrogen Insights 2023 - Dec'23

- 1. Preliminary studies or at press announcement stage
- Feasibility studies or at front-end engineering and design stage
- Final investment decision has been made, under construction, commissioned or operational

Source: Project & Investment tracker, as of Oct 2023

<10% Financing complete & committed



The H₂ Economy is Going to be Huge for PGM's ... Or Is It?



Transportation
PEM Fuel Cells
LDV and HDV Vehicles, Trucks,
Trains, Planes, Marine, Lifts



H₂ Transport / Storage / Management



LOHC Conversions



Green H₂ Elelctrolyzers: PEM & Direct Methanol

3.5 Moz /yr. **Available** In Use On ICE ~13 Moz/yr. [Xe] 41 45d 6s rantition Metals

Auto Catalyst

LDV gas and diesel LDV Hybrids LDV PHEVs HDV diesel



NO_X Sensors
O₂ Sensors
Temperature Sensors

Auto Spark Plugs Pt, Pt/Ir, Ir, Ru



Power-To-Gas

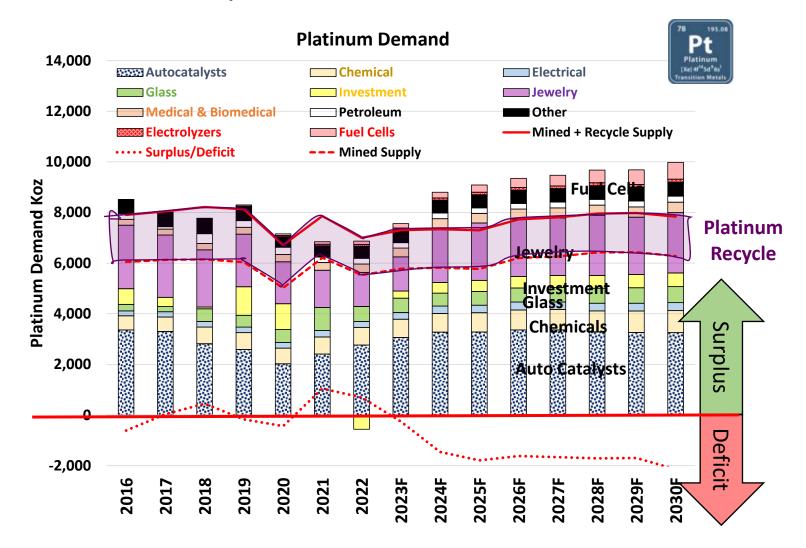
& Gas-To-Power







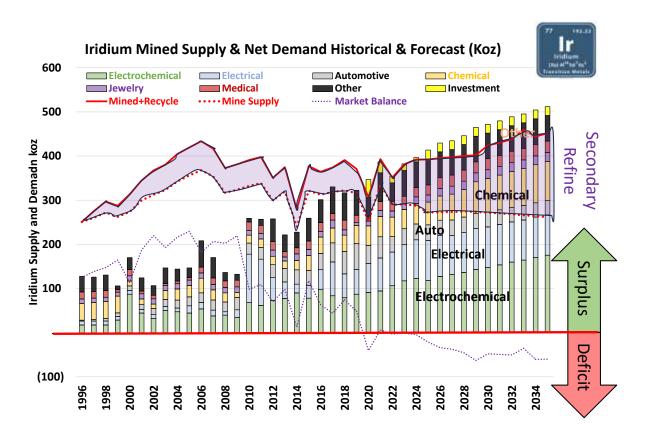
Platinum Market Summary

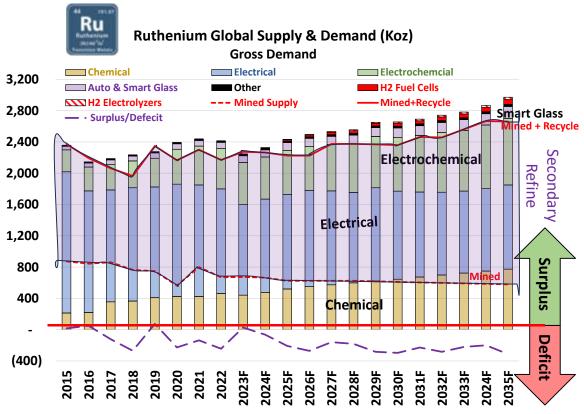


New Gross Demand Models



Iridium Market Summary

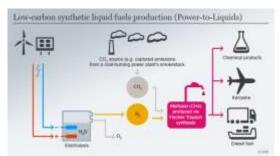


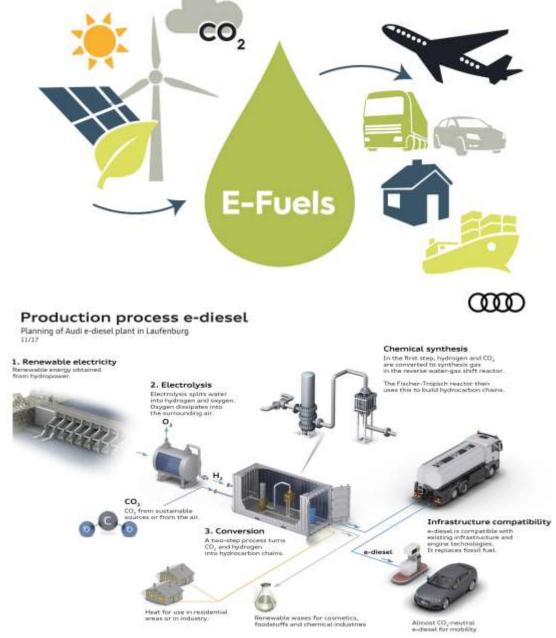


eFuels Leveraging PGMs - A sleeper category

- eFuel production is based on the extraction of hydrogen. This happens by means of an electrolysis process that breaks down into its components of H₂ and oxygen.
- In a second process step, with the aid of e.g. Fischer-Tropsch synthesis, the H₂ is combined with CO₂ and converted into a liquid energy carrier: eFuel. Under high pressure using a catalyst, the hydrogen binds with the CO₂. Because electricity is used for the production of eFuels, the procedure is known as a power-to-liquid process: electricity is converted into a synthetic liquid that is easy to store and simple to transport.
- SAF costs are 120%–700% higher than fossil-based jet fuel costs. SAF reduces CO² emissions between 27% 87%. The lack of producer incentives poses a significant hurdle to SAF adoption.







Sustainable Aviation Flights In The News

First commercial airline flight using 100% drop-in SAF enabled by technology from Virent and 2021 Johnson Matthey **VIRENT**

09 December 2021

Flight100: Virgin Atlantic flies its first 100% Sustainable **Aviation Fuel flight**

28 November 2023

Emirates first airline to operate demonstration flight with 100% 2023 Sustainable Aviation Fuel



Airbus leads investor group bankrolling a new \$200 2024 million sustainable aviation fuel fund

JULY 23, 2024 + 2 MIN READ



1.1M Followers

United Airlines will begin using sustainable aviation fuel in Chicago this summer

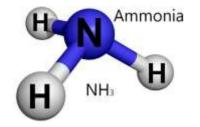
2024

2023



Ammonia Market Ammonia growth as LOHC and Marine Fuel

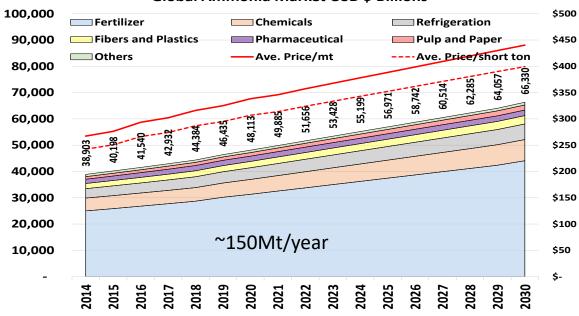


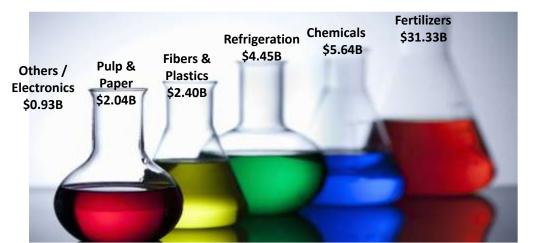




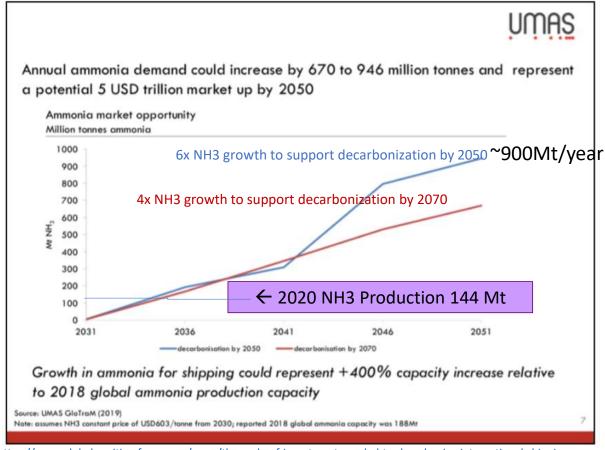
Ammonia Market Today







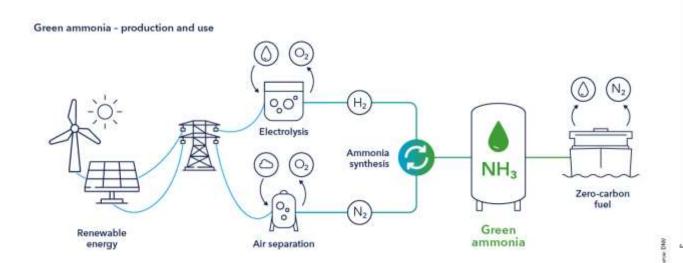
What If Ammonia market 4x to 6x for use as a feedstock in shipping and heavy industry

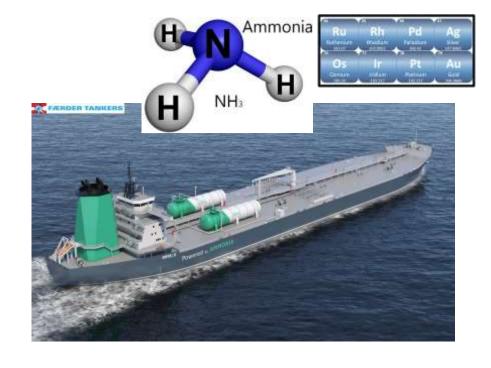


https://www.globalmaritimeforum.org/news/the-scale-of-investment-needed-to-decarbonize-international-shipping

Ammonia as a feedstock in shipping and heavy industry

- Green Hydrogen based synthetic Green Ammonia
- Requires up to 1 TerraWatt of electrolyzers by 2050 to support 300Mt of Green Ammonia
- Could impact 93+% of maritime emissions
- Opportunity for Ru in synthetic ammonia production as well as in cracking ammonia.
- Amogy focused on ammonia along with Mitsubishi



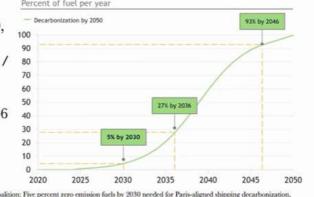


Zero emission fuel adoption rate

Ammonia fuel: Maritime



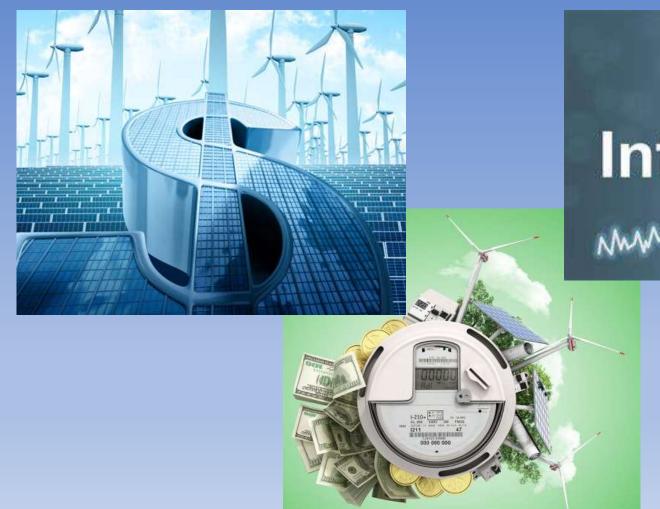
- 5% zero-carbon by 2030, 60GW electrolyzer 0.64 EJ / 15.8mt HFOe / 30m tons ammonia
- 93% zero-carbon by 2046
 >1TW electrolyzers
 ~300m tons ammonia



COP26 Climate Champions, UMAS: Getting to Zero Coalition: Five percent zero emission fuels by 2030 needed for Paris-aligned shipping decarbonizat March 2021 (https://www.globalmaritimeforum.org/content/2021/03/Getting-to-Zero-Coalition_Five-percent-zero-emission-fuels-by-2030.pdf)



The Economics of Clean Energy It all costs more and drives commodity Inflation

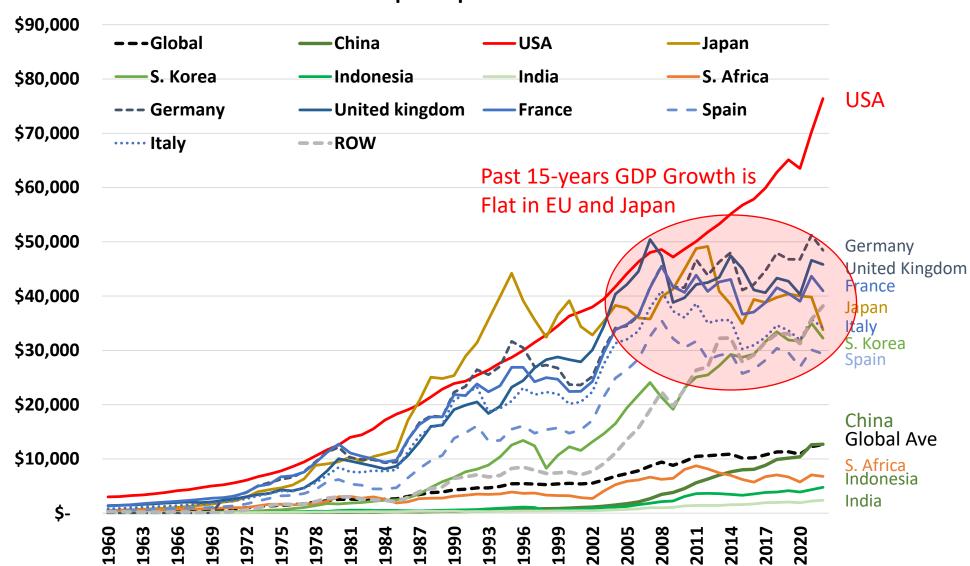




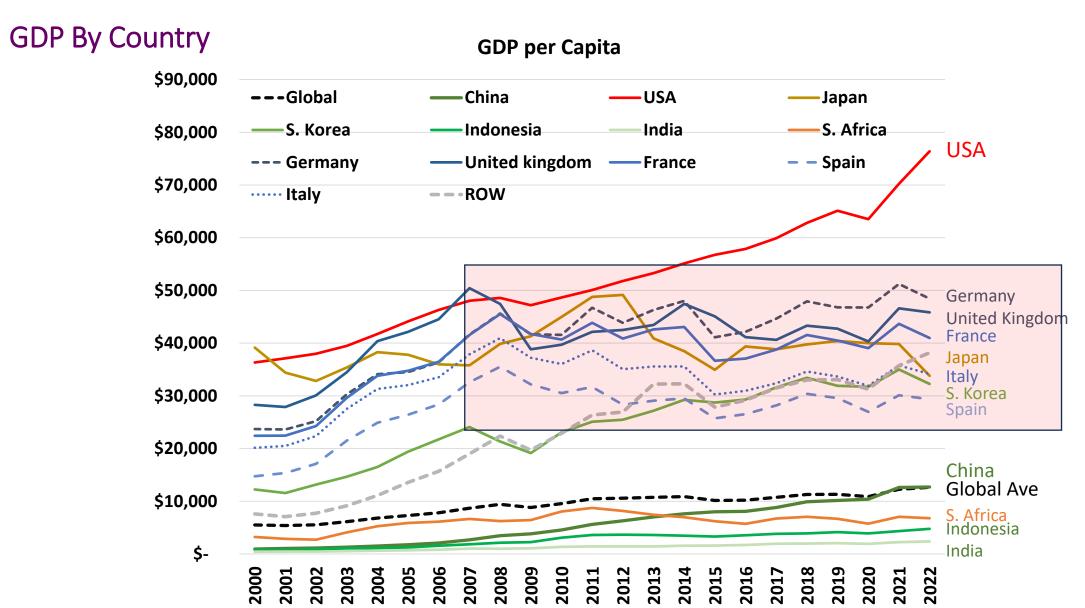


GDP By Country

GDP per Capita

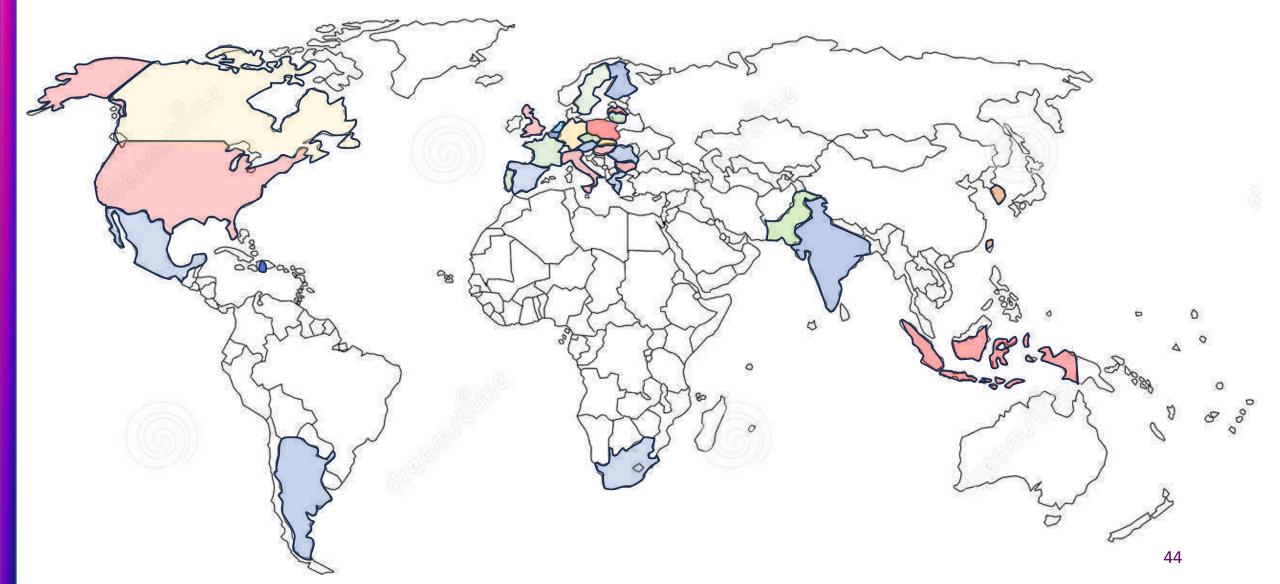








The Political Pendulum Swinging More Conservative Globally in 2024?



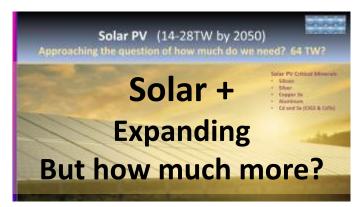
Ru Rh Pd Ag

Economics Summary



















Economics Summary - Page 2



















Green Rush - Mining The Energy Revolution is your guide to understanding energy transition

2024 Weekly Kitco Produced News Program



Recyclers are hanging onto PGMs, hoping Kitco Mining • 1.2K views • 1 month ago



Lithium prices are volatile because the ma Kitco Mining • 1.2K views • 5 months ago

THESE 2 METALS ARE CRUCIA TO THE HYDROGEN ECONOMY

These two 'minor' PGMs are 'crucial' to the hydrogen economy - Green Rus

Kitco Mining • 1.7K views • 6 months ago





Trouble ahead for the palladium market Kitco Mining • 1.9K views • 3 months ago



'An ominous task' - filling the demand for clean hydrogen & required PGM

Kitco Mining • 781 views • 6 months ago





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'Al is a self-feeding monster' - Why thriftin Kitco Mining • 1K views • 3 months ago



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'Photovoltaics are the central bank of silver,' here's what it means for price - Hec



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Wild swings in critical mineral prices have a root cause: relatively small supply



'As a contrarian investor, there's nothing II Kitoo Mining • 16K views • 5 months ago



Why palladium, rhodium 'are really going to be challenged' - Matt Watson on less



Antimony, vanadium and rare earths - onl

Kitco Mining • 1.6K views • 4 months ago

ENERGY TRANSITION RELIES ON Energy transitions biggest bottleneck? The Kitco Mining * 899 views * 5 months ago



Kitoo Mining * 3.6K views * 7 months ago



dive on a metal that will underpin our new

electrified world. Green Rush explores the vital role of nickel, copper, lithium, cobalt, silver, platinum group metals, rare earth elements and other metals that power the batteries driving our

with Matt Watson

KITCO MINING//

Ru Rh Pd Ag Ratherine (resident Fernance Silver Cos Ir Pt Au Covarin (state) (1000) Covarin (state) (1000)

The Future Of PGM's: Forecast for "PGM Basket Strain"





Increased Long-Term Palladium & Rhodium Accumulated Surplus

- Both Pd/Rh have centralized 85+% demand from Auto Catalysts alone. Current macro-economic slowdown has dramatically lowered global vehicle sales.
- PGM Basket price is dropping as Pd and Rh drop from their current macro-economic driven ICE build shortfall.
- Palladium and Rhodium auto catalyst recycle returns will continue for decades.
- · Need to restart a "Palladium Challenge" to promote Pd use and the development of new applications.



- 70-80% of the forecast Pt demand is in the transportation Gas-To-Power transportation PEMs.
 Remaining demand from H₃ conversions and green electrolyzers.
- Current devitrified Pt demand mix fairy sticky, few design swap alternatives

Increased Long-Term Iridium Demand for Fuel Cells & Green H₂ Electrolyzers

- 77 193.33 Ir Fridham | Not all the Foot
- Primary Iridium forecast demand is from Green H₂ PEM Electrolyzer (today around 25%-50% of the electrolyzer mix)
- 30x+ Ir PEM loadings design thrifting from a 2020 baseline needed. Key available design swaps include Pt and Ru.
- Growing used of Mixed Metal Oxides (Electrowinning base metals, chlor-alkali, electrochemistry applications, PCB electro-plating, water treatment, BWTS, etc.)

Long-Term Ruthenium Demand for Ammonia Fab/Cracking, Fuel Cells & Green H₂ Electrolyzers

- Ru Ru furthernium point for
- Potential growth in recycling mixed plastics and smart glass.
- Nearly 2x demand vs mine supply supported with significant secondary refine capacity.

PGM Mining Pt/Ir/Ru (shortages) vs Pd/Rh (surpluses) – Basket Imbalance Growing

Current Ru demand mix is fairly sticky. Thick Film Ru Resistors and HDD Ru PVD target demand will both decline in time.

- · PGM mining is shifting into Palladium rich deposits in S. Africa's Northern Limb, Zimbabwe, Russia, & N. America.
- The richest Pt, Ir, and Ru deposits are South Africa's Bushveld Complex's Western & Eastern Limb.
- Limited greenfield and brownfield PGM projects aligned with the Western and Eastern Limb.
- South Africa power supply growing instability, social discord and theft adding to shaky outlook.
- · Mining Investment is and will remain diluted with competing Critical Minerals demands, especially Li, Ni, Co and Graphite for LiB's

PGM Recycle Pt/Ir/Ru Recycle Growth Occuring

- Platinum has some 46mt recycle, and only 200mt mined/year. Low Pt ICE Auto Catalyst recycle yields due to SiC/TiAlO remain.
- Iridium has some 8-9mt recycle, and only 8 mt mined/year. Working on increasing Ir recycle.
- Ruthenium has some 65mt recycle, and only 23mt mined/year. Huge recirculating populations of Ruthenium demand.



Near term macro-economic weakness Pt, Ir and Ru all still vulnerable to some downside













Precious Metals Commodity Management LLC

PM Market Research, Hedging Strategies, Thrifting Strategies, Trading Support, Risk Management

Utilizing extensive experience in the Precious Metals Commodity markets to help clients make better decision, reduce costs, drive thrifting activities, improve trading performance, reduce risks, create and implement hedging strategies.









FURUYA METAL Co., Ltd.













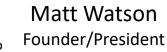
























Elemental Holding SA













Clean Energy Transition

Potential Deep Dive Topics with Your Organization

Electric Vehicles



- Li, Ni, Co, Graphite and NdFeB (REE)
- NiP or FerroNickel and Cobalt ESG Issues including emissions: 90t CO₂/t processed
- Global power grid impact: Need to grow grid 50% by 2050 just to charge the 2B EV's on the road in 2050. Overall plan is to triple to global power grid by 2050.
- The Hybrid/PHEV Versus Full Range BEV mineral requirements (the Toyota argument)
- Developing direct extraction on the lowest Li grade Lithium Brines are key to breaking the Lithium supply wide open.

Internal Combustion Engines – Emission Control Systems

- ICE remain longer than most realize. Hybrids + ICE both with increased PGMs
- Remaining emission standards evolution & loadings outlooks by region.



- Latest and next generation NO_x standards forcing big reduction, pressure on Rh to remain.
- Pd, Rh, Pt auto catalyst demand forecast, higher than most think.
- NdFeB REE's needed, especially Nd for Magnets for EV Motors
- Auto Catalyst recycle at 20 years scrap age. Forecast Smelting Capacity Needs

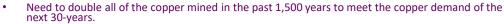
Recycle Market Outlook

- Auto Catalyst smelting capacity needs to double to meet growing demands. Increasing Pd recycle returns plus mining will drive structural surplus, and price to roll over after 2030
- AutoCat, AutoCat Recycle, and E-Waste Market Risk: Umicore potential acquisition by LG Chem could create huge opportunities.



- Fuel Cell and Electrolyzer recycle outlook
- Li-Battery Recycle LFP are economically under water for treatment charges. Early recycle nameplate capacity far exceeds demand. Big recyclers partnering with LiB OEMs for process scrap to fill 30% of the early mix.
- E-Waste Market & Copper Recycle
- Solar PV Recycle It's all about the economics. Al framing, Glass, Ag, Cu, and Si
- Electronics & low grade silver recycle

Electrification Metals Cu Ag and Al





- Declining Ag and Cu ore head grades
- Existing USGS Known Reserves are not enough
- Acceleration of demand from Clean Energy Transition
- LFP LiB's use 30-50% more Copper than NCA/NCM designs

Nuclear



- Growing heavy industry, and pink H₂ demand.
- Responsive technology pairs with variable renewables better
- Silver in the RCCA's
- Hafnium in the RCCA's and pure Zirconium coating for durability

Ru Rh Pd Ag Silve Pranta Silve Pd Ag Silve Pranta Silve Pd Ag Silv

Semiconductor & Electronics



- Tantalum, Titanium, Copper, Aluminum, Tungsten, Gold, Silver, REEs, Ruthenium, Palladium Iridium, Hafnium
- Enormous growth in electronics (Semiconductor, Flexible, Wearable, Printed)
- Interconnect roadmap

On-Shore & Offshore Wind



- Copper loadings per MW are 3x higher onshore, and 8x higher offshore than convention grid, with lots of Zinc used to weather coat the blades leading edge.
- Copper foil demand growing from EV's and LFP chemistry LiB's. Uses Iridium in the production
- NdFeB REE's needed for huge Windmills. Hundreds of Kg per unit.

Solar PV



- Solar PV Module prices hit \$210/MW before commodity price climbs to \$390/MW due to price climbs in Polysilicon, Aluminum Framing, Glass, Back sheet and Silver.
- Solar PV already consumes 13% of the global Silver supply and growing.
- Solar Arrays use 3x the copper vs conventional grid.
- Duck Curve, renewable curtailment, need for large scale energy storage

Hydrogen Economy



- Pt, Ir, and Ru are the PGM's of the future Hydrogen Economy
- Long-Term Supply/Demand imbalance on Pt Ir and Ru
- Duck Curve, renewable curtailment, need for large scale energy storage and Green Hydrogen and/or Green Ammonia make the most sense.
- Duck Curve, renewable curtailment, need for large scale energy storage almost force the need for Pt Ir and Ru



- Green Hydrogen Electrolyzers Huge design thrifting in Iridium needed.
- Gas-2-Power PEM Fuel Cells Pt, Ru and Ir.
- Transportation FCEV Pt loadings in mass is a supply concern.
- Ruthenium critical to ammonia (NH₃), and they want to 8x that market

Rare Earth Elements



- 450 years of USGS Known Reserves. Anything but "Rare".
- Dirty: 2,000 tons toxic materials for every 1mt of REE Mined & Processed
- China ESG Issues
- Consumption to triple by 2050
- Home and EV Heat Exchangers and Solid Oxide Fuel Cells need REE's

Critical Metals Long-Range Price Forecasts

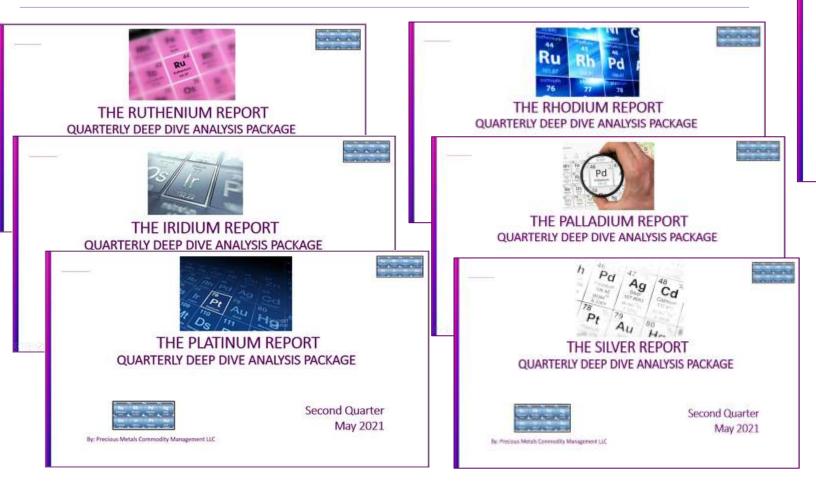


- Supply & Demand Fundamentals, Market Balance
- Copper, Lithium, Cobalt, Nickel, Aluminum, Silver, PGM's, REE's
- Mineral Reserve Constraints
- Hard limits to Copper and Silver mining in this century

50

SUBSCRIPTION REPORTS

Precious Metals Bi-Annual Reports



Stand-Alone Reports



Precious Metals Commodity Management LLC

Founder: Matt Watson's Bio



13-years **Industrial Statistician ITT Groups & Consulting** 1984 1997

Industries:

- Semiconductor
- Solar PV

20-years Precious Metals Commodity Management

- Purchased \$100's of millions of industrial PM products
- Treading / Hedging / Financial Services
- Design & Process Thrifting. Reduced media sputter IDM 60[^] (\$1.17 to \$0.46)
- Supply Chain Compression: Weeks supply from 2-years to 27-weeks.
- Extensive interface with Heraeus, JM, Tanaka, JX, Solar Applied Materials, Materion, Scotia, Fyruya, DuPont, 5N.
- ber of IPMI and Sil Institute. Active M

17-years **Hard Disk Drive Industry** 14-years with Seagate 2011

2-years **Solar PV** Flex CI GS 2013

5-years **Tanaka America** 2018

Precious Metals Commodity Mgmt. LLC **Present**

- **Defense Technologies**
- **Satellite Technologies**
- Automotive

Substrates:

- **Engineering & Operations**
- NiP Plating, CMP, Wash & AOI

Media:

PM Thin Film PVD

Precious Metals

- \$540M in Pot and Ru
- **PVD Target Supply chain Management**
- Trading, Leasing, hedging, PM Wet Chemistries

Supply Chain 🛭 Operations:

- Thick Film Ag Paste Screen & R/D Print
- **Ruthenium PVD**
- Rotary PVD PM's
- Se CVD
- Vapor Deposition
- **Multiple Plating** Chemistries

PM Industrial Products Bus. Dev.

- N. American R&D and Mktg.
- **HDD**
- Semiconductor
- Flex. Elect.
- Medical
- Wet Chem.
- New Energy

Consulting/

- Mkt. Research
- Risk Mgmt.
- Trading Hedging
- **Forecasting**
- Strategy Development







Overview: Precious Metals Commodity Management LLC

https://www.PreciousMetalsCommodityManagement.com/

Providing a Wide Range Of Consulting, Market Reports & Insights, Coupled With Supply Chain Expertise

Consulting Services

- Market Research client specific market reports
- Supply Chain Development
- Total Cost Of Ownership Reporting Systems
- Thrifting Mapping cost down plans
- Risk Mitigation construction of a system/process
- Trading demonstration, training, and facilitation
- Hedging establishing systems to reduce market risks
- Forecasting providing foundation to trading activities
- Strategy Development training industrial users on how to put it all together
- Industry contacts making the right connections

Market Reports

- Supply & Demand Fundamentals:
 - Gold, Silver, Platinum, Palladium, Rhodium, Ruthenium, Ruthenium
- Subscription Service to Quarterly Deep Dive Reports on select metals.
- Price Forecasting
- Industrial Demand Details
 - Auto Catalyst Demand
 - Fuel Cell Technologies and Electrolysis
 - Semiconductor
 - Flexible / Printed Electronics &
 - Automotive Electronics
 - Hard Disk Drive
 - Advanced Pharmaceutical Ingredients
 - Catalyst Petrol, Ammonia, Fertilizer
 - Chlor-Alkali & Water Treatment
 - Secondary Refine Market & Capacities.

Supply Chain Expertise

- Thin Film Deposition Materials
 - PVD, ALD, CVD, MOCVD
 - Processes & Vendors
- Evaporation Materials & Precursors
- Fuel Cell Catalyst Materials
- Mesh Products
- Bonding Wire
- Solder and Brazing Materials
- Cardiovascular & Embolism Wire
- Die Attach & Thick Film Pastes
- Thick Film Resists
- Compounds
- Screen Printing
- Wet Chemistries
- Catalyst Products & Compounds
- Grains & Flakes
- Bullion, Coins, Minting Processes
- Shields, Chamber Sweeps, Scrap Recovery

Precious Metals Commodity Management LLC

News Interview & Events



Platinum group metals demand to soar in face of biggest dilemma in history

My ongoing mantra:

This will be the century of Clean Energy and Mineral Constraints.

Events

- Mar'21 Pre-PDAC Seminar Keynote
- ☐ Mar'21 PV Magazine Silver accounts for 10% of PV module costs
- May'21 Silver Institute Demand growth in the Flexible & Printed Electronics
- June'21 <u>Soar Financial Interview</u> Mineral constraints to meet the global Zero Emission Vehicle Mandates
- ☐ June'21 PGM Recovery Systems Interview Clean Energy Mineral Constraints
- ☐ June'21 IPMI Auto Catalyst & Fuel Cell Conference Topics Auto Catalyst Recycle long term Demand, H₂ Economy, & Recycle
- ☐ June'21 Master Minds Silver Cu and Ag Demands & Constraints
- ☐ July'21 Pre-PDAC Conference Keynote Silver and Copper Demands & Constraints
- Oct'21 <u>Kitco Interview</u>: Clean Energy Impacts
- Oct'21 IPMI Annual Conf. Copper/Silver Markets & Clean Energy Mineral Constraints
- ☐ Oct21 Kitco Podcast Mineral Constraints
- Oct'21 Red Cloud Oktoberfest Keynote: Copper, Silver and Gold -
- Nov'21 − American Recyclers Association Conference − Clean Energy and EV Minerals Demand Outlook
- March'22 <u>Investing News Network Interview</u>: Silver Mine Supply Needs to Double, What's in Store for Prices?
- March'22 IPMI AutoCat & Fuel Cell Conference H₂ Economy & Clean Energy Mineral Constraints
- ☐ June'22 Silver Institute White Paper: Silver Brazing and Solder Alloys
- June'22 OreDay 2022 Keynote: Clean Energy Mineral Constraints
- June'22 IPMI Annual Conference: The H_2 Economy: Key Hurdles and Opportunities
- July'23: Nobel6 Podcast: <u>The reason we need a Large Scale Energy Storage Solution!</u>
- ☐ July'23 RedCloud: <u>Cu, Ni, Zn, PGMs in the Clean Energy Transition</u>
- ☐ Sept'23: NY Chapter IPMI: Future of PGMs
- Sept'23: Kitco Interview topics TBD
- ☐ Dec'23: ICEPAG 2023 Critical Mineral Constraints
- ☐ Mar'24 IPMI Auto Catalyst & Fuel Cell Conference Topic TBD
- July'24 IPMI Annual Conference Topic H₂ Economy





















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